

HARGA KENDARAAN TOYOTA - REGULER ORDER

SULAWESI SELATAN

SALES SUPPORT DEPARTMENT



Approved By	Checked By
Robby Wijaya COO	Sjaiful Kasim CFO

SALES OPERATION SUPPORT

Nomor : 62/SOS-SS/VII/2024
Periode : Per 1 Juli 2024

Kategori	MODEL - TIPE KENDARAAN	PLAT HITAM		VIN CODE	KET.
		M/T	A/T - CVT		
HATCH BACK	NEW AGYA	1.2 G	Rp 189,900,000	Rp 206,000,000	2024
		1.2 G GR-S [ONE TONE]	Rp 252,300,000	Rp 268,400,000	2023 & 2024
		1.2 G GR-S [TWO TONE]	Rp 254,800,000	Rp 270,900,000	2023 & 2024
	NEW YARIS	1.5 S GR SPORT 3 AIRBAGS [ONE TONE]		Rp 353,200,000	2024
		1.5 S GR SPORT 3 AIRBAGS [TWO TONE]		Rp 357,300,000	2024
MPV	NEW CALYA	1.2 E STD	Rp 184,100,000		2024
		1.2 E	Rp 187,000,000		2024
		1.2 G	Rp 195,800,000	Rp 206,900,000	2023 & 2024
	AVANZA	1.3 E	Rp 254,000,000	Rp 268,800,000	2023 & 2024
		1.5 G	Rp 276,800,000	Rp 291,300,000	2024
	VELOZ	1.5 VELOZ	Rp 308,200,000		2024
		1.5 VELOZ [PREMIUM COLOR]	Rp 309,700,000		2024
		1.5 Q VELOZ		Rp 333,200,000	2024
		1.5 Q VELOZ [PREMIUM COLOR]		Rp 334,800,000	2024
		1.5 Q VELOZ TSS		Rp 355,600,000	2024
	INNOVA ZENIX	1.5 Q VELOZ TSS [PREMIUM COLOR]		Rp 357,100,000	2024
		INNOVA ZENIX 2.0 G CVT (NON PREMIUM COLOR)		Rp 445,000,000	2024
		INNOVA ZENIX 2.0 G CVT (PREMIUM COLOR)		Rp 448,000,000	2024
		INNOVA ZENIX 2.0 V CVT (NON PREMIUM COLOR)		Rp 493,600,000	2023 & 2024
		INNOVA ZENIX 2.0 V CVT (PREMIUM COLOR)		Rp 496,600,000	2024
		INNOVA ZENIX 2.0 G HV CVT (NON PREMIUM COLOR)		Rp 492,900,000	2024
		INNOVA ZENIX 2.0 G HV CVT (PREMIUM COLOR)		Rp 495,900,000	2024
		INNOVA ZENIX 2.0 V HV CVT MODELISTA (NON PREMIUM COLOR)		Rp 569,000,000	2024
		INNOVA ZENIX 2.0 V HV CVT MODELISTA (PREMIUM COLOR)		Rp 572,100,000	2024
	VOXY	INNOVA ZENIX 2.0 Q HV CVT TSS MODELISTA (NON PREMIUM COLOR)		Rp 647,900,000	2023 & 2024
INNOVA ZENIX 2.0 Q HV CVT TSS MODELISTA (PREMIUM COLOR)			Rp 650,900,000	2024	
ALL NEW VELLFIRE HEV	VOXY 2.0 [PREMIUM COLOR]		Rp 637,400,000	2023 & 2024	Berlaku untuk pembelian Kredit
	ALL NEW VELLFIRE 2.5 HEV (VIP) CVT (NON PREMIUM COLOR)		Rp 2,004,300,000	2024	Berlaku untuk pembelian kredit
ALL NEW ALPHARD	ALL NEW VELLFIRE 2.5 HEV (VIP) CVT (PREMIUM COLOR)		Rp 2,007,800,000	2024	Berlaku untuk pembelian kredit
	ALL NEW ALPHARD 2.5 G CVT [NON PREMIUM COLOR]		Rp 1,648,100,000	2024	
	ALL NEW ALPHARD 2.5 G CVT [PREMIUM COLOR]		Rp 1,651,700,000	2024	
	ALL NEW ALPHARD 2.5 HEV CVT [NON PREMIUM COLOR]		Rp 1,858,600,000	2024	
	ALL NEW ALPHARD 2.5 HEV CVT [PREMIUM COLOR]		Rp 1,862,100,000	2024	
	ALL NEW ALPHARD 2.5 G CVT MODELISTA [NON PREMIUM COLOR]		Rp 1,713,000,000	2024	
	ALL NEW ALPHARD 2.5 G CVT MODELISTA [PREMIUM COLOR]		Rp 1,716,600,000	2024	
	ALL NEW ALPHARD 2.5 HEV CVT MODELISTA [NON PREMIUM COLOR]		Rp 1,923,500,000	2024	
	ALL NEW ALPHARD 2.5 HEV CVT MODELISTA [PREMIUM COLOR]		Rp 1,927,000,000	2024	
	SUV	RUSH	1.5 S GR SPORT		Rp 324,800,000
1.5 S GR SPORT [LUX]				Rp 326,200,000	2024
RUSH [Mi]		1.5 G [Mi]	Rp 300,800,000	Rp 311,800,000	2024
		1.5 S GR SPORT [Mi]	Rp 320,200,000	Rp 331,200,000	2024
RAIZE		RAIZE 1.2 G [ONE TONE]		Rp 261,000,000	2024
		RAIZE 1.0T G [ONE TONE]	Rp 266,100,000	Rp 281,300,000	2024
		RAIZE 1.0T GR SPORT [ONE TONE]		Rp 295,300,000	2024
		RAIZE 1.0T GR SPORT [TWO TONE]		Rp 298,300,000	2024
NEW FORTUNER		RAIZE 1.0T GR SPORT TSS [TWO TONE]		Rp 320,300,000	2024
		NEW FORTUNER 2.8 VRZ 4x2 A/T		Rp 655,900,000	2024
		NEW FORTUNER 2.8 VRZ GR-S 4x2 A/T		Rp 674,600,000	2024
YARIS CROSS		1.5 G	Rp 365,100,000	Rp 378,200,000	2023 & 2024
		1.5 S CVT TSS (NON PREMIUM COLOR)		Rp 422,200,000	2023 & 2024
		1.5 S CVT TSS (PREMIUM COLOR)		Rp 424,700,000	2023 & 2024
		1.5 S CVT TSS GR-S (NON PREMIUM COLOR)		Rp 432,000,000	2023 & 2024
	1.5 S CVT TSS GR-S (PREMIUM COLOR)		Rp 435,000,000	2023 & 2024	
	1.5 S HV CVT TSS GR-S (NON PREMIUM COLOR)		Rp 465,700,000	2023 & 2024	
	1.5 S HV CVT TSS GR-S (PREMIUM COLOR)		Rp 468,200,000	2023 & 2024	
	1.5 S HV CVT TSS GR-S DUAL TONE (NON PREMIUM COLOR)		Rp 469,700,000	2023 & 2024	
1.5 S HV CVT TSS GR-S DUAL TONE (PREMIUM COLOR)		Rp 470,700,000	2023 & 2024		
COROLLA CROSS	NEW COROLLA CROSS 1.8 HYBRID (Non Premium Color)		Rp 585,400,000	2024	
	NEW COROLLA CROSS 1.8 HYBRID (Premium Color)		Rp 588,400,000	2024	
SEDAN	NEW VIOS	VIOS 1.5 G CVT(NON PREMIUM COLOR)		Rp 387,500,000	2024
		VIOS 1.5 G CVT(PREMIUM COLOR)		Rp 389,000,000	2024
		VIOS 1.5 G CVT TSS(NON PREMIUM COLOR)		Rp 400,900,000	2024
		VIOS 1.5 G CVT TSS(PREMIUM COLOR)		Rp 402,300,000	2024
	COROLLA ALTIS	1.8 V		Rp 590,100,000	2024
		1.8 L HYBRID		Rp 644,000,000	2024
	CAMRY	2.5 V		Rp 824,800,000	2024
		2.5 V [PREMIUM COLOR]		Rp 827,900,000	2024
		2.5 L HYBRID		Rp 963,500,000	2024
	COMMERCIAL	HIACE	2.5 L HYBRID [PREMIUM COLOR]		Rp 966,500,000
COMMUTER [EURO4]			Rp 598,100,000		2024
HILUX 4X2		2.8 PREMIO [EURO4]	Rp 676,400,000		2024
		HILUX SINGLE CABIN 2.0 L M/T BENSIN	Rp 305,600,000		2024
HILUX 4X4		HILUX SINGLE CABIN 2.4 DSL M/T	Rp 326,500,000		2024
		HILUX SINGLE CABIN 2.4 DSL 4x4 M/T	Rp 418,800,000		2024
		HILUX DOUBLE CABIN 2.4 E (4x4) M/T DIESEL	Rp 477,000,000		2024
	HILUX DOUBLE CABIN 2.4 G (4x4) M/T DIESEL	Rp 511,200,000		2024	
	HILUX DOUBLE CABIN 2.4 V (4x4) A/T DIESEL		Rp 557,200,000	2024	

Note:
 [1] Harga TIDAK MENGIKAT dan sewaktu-waktu dapat terjadi perubahan.
 [2] Harga di atas hanya berlaku untuk DO Penjualan mulai 1 Juli 2024
 [3] Harga tersebut untuk KENDARAAN PLAT HITAM dan untuk HIACE, HILUX, DYNA sudah termasuk Keur.
 [4] Harga HANYA BERLAKU DI WILAYAH SULAWESI SELATAN
 [5] Harga di atas untuk mobil KEPEMILIKAN PERTAMA, harga belum termasuk PAJAK PROGRESIF
 [6] Selisih Pajak untuk kepemilikan kendaraan yang dikenakan Pajak Progresif DIBEBANKAN KEPADA CUSTOMER

HARGA KENDARAAN TOYOTA - SPOT ORDER

SULAWESI SELATAN

SALES SUPPORT DEPARTMENT



SALES OPERATION SUPPORT

Nomor : 66/SOS-SS/VII/2024
Periode : Per 1 Juli 2024

Approved By

Checked By

Robby Wijaya
COO

Santul Kasim
CFO

	MODEL - TIPE KENDARAAN		PLAT HITAM		VIN CODE	KET	
			M/T	A/T - CVT			
HATCH BACK	NEW AGYA	1.2 E	Rp 182,300,000		2024	SPOT ORDER	
	NEW YARIS	NEW YARIS 1.5 S M/T GR SPORT 3 Airbags [ONE TONE]	Rp 341,000,000		2024	SPOT ORDER	
		NEW YARIS 1.5 S M/T GR SPORT 3 Airbags [TWO TONE]	Rp 345,100,000		2024	SPOT ORDER	
		NEW YARIS 1.5 S CVT GR SPORT 7 Airbags [ONE TONE]		Rp 360,200,000	2024	SPOT ORDER	
NEW YARIS 1.5 S CVT GR SPORT 7 Airbags [TWO TONE]			Rp 364,200,000	2024	SPOT ORDER		
MPV	CALYA	1.2 E STD - LOW	Rp 181,500,000		2024	SPOT ORDER	
	NEW INNOVA	NEW INNOVA 2.0 G	Rp 411,300,000		2024	SPOT ORDER	
		NEW INNOVA 2.4 G DIESEL	Rp 439,100,000	Rp 459,500,000	2024	SPOT ORDER	
		NEW INNOVA 2.4 G [EURO4][EA]	Rp 440,700,000	Rp 461,100,000	2024	SPOT ORDER	
		NEW INNOVA 2.4 G [EURO4][DA]	Rp 440,500,000	Rp 460,900,000	2024	SPOT ORDER	
	VOXY	VOXY 2.0 [NON PREMIUM COLOR]		Rp 634,300,000	2024	SPOT ORDER	Berlaku untuk pembelian Kredit
	ALL NEW ALPHARD	ALL NEW ALPHARD 2.5 X CVT [NON PREMIUM COLOR]		Rp 1,423,800,000	2024	SPOT ORDER	
		ALL NEW ALPHARD 2.5 X CVT [PREMIUM COLOR]		Rp 1,427,300,000	2024	SPOT ORDER	Berlaku untuk pembelian Kredit
		ALL NEW ALPHARD 2.5 X CVT MODELISTA [NON PREMIUM COLOR]		Rp 1,488,700,000	2024	SPOT ORDER	
		ALL NEW ALPHARD 2.5 X CVT MODELISTA [PREMIUM COLOR]		Rp 1,492,200,000	2024	SPOT ORDER	
SUV	RAIZE	RAIZE 1.2 G [ONE TONE]	Rp 245,900,000		2024	SPOT ORDER	
		RAIZE 1.0T G [TWO TONE]	Rp 269,100,000	Rp 284,300,000	2024	SPOT ORDER	
	NEW FORTUNER	NEW FORTUNER 2.4 G 4X2	Rp 597,800,000	Rp 615,800,000	2024	SPOT ORDER	Berlaku untuk pembelian Kredit
		NEW FORTUNER 2.7 SRZ 4X2 GR SPORT		Rp 637,900,000	2024	SPOT ORDER	
		NEW FORTUNER 2.8 VRZ GR-S 4x4 A/T		Rp 765,600,000	2024	SPOT ORDER	
		NEW FORTUNER 2.8 VRZ GR-S 4x4 A/T [TWO TONE]		Rp 770,600,000	2024	SPOT ORDER	
	LC300	LAND CRUISER 300 VX-R 4x4 A/T (Non Premium Color)		Rp 2,703,400,000	2023 & 2024	SPOT ORDER	Berlaku untuk pembelian Kredit
		LAND CRUISER 300 VX-R 4x4 A/T (Premium Color)		Rp 2,706,300,000	2023 & 2024	SPOT ORDER	
		LAND CRUISER 300 GR-S 4x4 A/T (Non Premium Color)		Rp 2,760,900,000	2023 & 2024	SPOT ORDER	
		LAND CRUISER 300 GR-S 4x4 A/T (Premium Color)		Rp 2,764,000,000	2023 & 2024	SPOT ORDER	
	YARIS CROSS	1.5 S HV CVT TSS (NON PREMIUM COLOR)		Rp 456,100,000	2023 & 2024	SPOT ORDER	
		1.5 S HV CVT TSS (PREMIUM COLOR)		Rp 458,600,000	2023 & 2024	SPOT ORDER	
		1.5 S HV CVT TSS DUAL TONE (NON PREMIUM COLOR)		Rp 460,100,000	2023 & 2024	SPOT ORDER	
		1.5 S HV CVT TSS DUAL TONE (PREMIUM COLOR)		Rp 461,100,000	2023 & 2024	SPOT ORDER	
	COROLLA CROSS	NEW COROLLA CROSS 1.8 HYBRID GR-S (Non Premium Color)		Rp 626,000,000	2023 & 2024	SPOT ORDER	
		NEW COROLLA CROSS 1.8 HYBRID GR-S (Non Premium Color) (Dual Tone)		Rp 629,500,000	2023 & 2024	SPOT ORDER	
NEW COROLLA CROSS 1.8 HYBRID GR-S (Premium Color) (Dual Tone)			Rp 631,000,000	2024	SPOT ORDER		
BZ4X	BZ4X A/T		Rp 1,260,500,000	2024	SPOT ORDER		
	BZ4X A/T [TWO TONE]		Rp 1,268,500,000	2024	SPOT ORDER		
SEDAN	COROLLA ALTIS	1.8 V [PREMIUM COLOR]		Rp 593,100,000	2024	SPOT ORDER	
		1.8 L HYBRID [PREMIUM COLOR]		Rp 647,000,000	2024	SPOT ORDER	
COMMERCIAL	DYNA [EURO4]	DYNA 115 ST 4X2 5M/T	Rp 429,400,000		2023 & 2024	SPOT ORDER	
		DYNA 136 HT HI-GEAR 4X2 6M/T	Rp 513,200,000		2024	SPOT ORDER	
		DYNA 136 HT HI-GEAR 4X2 6M/T (PTO)	Rp 517,100,000		2024	SPOT ORDER	
SPORT	GR 86	GR 86 2.4L M/T	Rp 1,021,100,000		2024	SPOT ORDER	
		GR 86 2.4L A/T		Rp 1,059,600,000	2024	SPOT ORDER	

Note :

- [1] Harga TIDAK MENGIKAT dan sewaktu-waktu dapat terjadi perubahan.
- [2] Harga di atas hanya berlaku untuk DO Penjualan mulai 1 Juli 2024
- [3] Harga tersebut untuk KENDARAAN PLAT HITAM dan untuk HIACE, HILUX, DYNA sudah termasuk Keur.
- [4] Harga HANYA BERLAKU DI WILAYAH SULAWESI SELATAN
- [5] Harga di atas untuk mobil KEPEMILIKAN PERTAMA, harga belum termasuk PAJAK PROGRESIF
- [6] Selsih Pajak untuk kepemilikan kendaraan yang dikenakan Pajak Progresif DIBEBANKAN KEPADA CUSTOMER
- [7] Pemenuhan Unit Spot Order Paling Cepat N+3 setelah order